

BRADLEY COUNTY ECONOMIC DEVELOPMENT CORPORATION

Joint Meeting of BCEDC and Southeast AR Regional Intermodal Authority with Genesee & Wyoming Railroad

John Lipton introduced Kevin Phillips, Assistant Vice President, Industrial Development and Design with Genesee & Wyoming Railroad and Ryan Atkins, Manager of Marketing & sales with Genesee & Wyoming Railroad. Mr. Lipton pointed out the importance of short-line Railroad in South Arkansas. He addressed Kenny Guber with Yellow Bend Port and stressed the necessity of getting rail to Yellow Bend Port.

Kevin Phillips explained that the Arkansas Midland RR is an important part of the Genesee & Wyoming Railroad system. Mr. Phillips stated that he is in industrial development and design for G & W. His job is to grow business and add companies to the rail line. He is working on a presentation explaining Short Line RR compared to Class 1 RR. He agreed to come back at a later time to share the presentation. Mr. Phillips stated that G & W buys railroads that are good businesses. They work to grow the business and make these railroads better.

Mr. Phillips provided a brief history of Genesee & Wyoming RR. G & W started as a short line railroad in 1899. They now have 120 short line railroads and operate in 41 of the 50 states, which makes them the largest in the world. Mr. Phillips explained that each of the 120 lines is run independently, they are each individual railroads. G & W has individually run regions each with a Vice President. Railroad decisions are made within a region, not on the corporate level. Therefore, decisions are made quickly for the individual railroads and for the businesses on these railroads. Mr. Phillips stated that G & W is the safest railroad running, including class 1 railroads. They have a safety rating of .53 and class 1 railroads currently have a 1.12 rating. Mr. Phillips explained that safety is very important to G & W. Therefore, inspection and maintenance is a high priority. Mr. Phillips stated that in 2014, G & W interchanged 1.7 million cars with class 1 railroads.

Mr. Phillips advised that customer service is very important to Genesee & Wyoming RR. "Customer service is what makes G & W stand-out from other rail lines". Mr. Phillips explained that they try to be proactive. G & W wants to get out and talk to the industries and the customers. Mr. Phillips stated that G

& W understands that their role is to help their customers work with bigger railroads. Mr. Phillips stated that a good relationship with both industries and customers is very important to G & W.

Ryan Atkins discussed AR Midland Railroad's relationship with Genesee & Wyoming RR. He explained that his role at AR Midland RR has not changed much since they were purchased by G & W. Some of the customers have changed and his support group is larger. Mr. Atkins explained that G & W believes in having people on the ground to handle problems, which adds another layer of support. Kevin Phillips is working to grow business with new industry, which frees-up Mr. Atkins to concentrate on existing customers.

Mr. Atkins advised that AR Midland RR was awarded a grant in 2010 for track rehab, but the funds were not released until the very end of 2014. When G & W bought AR Midland RR they expanded this rehab project and required that the 10-month project be completed in 4-6 months. Mr. Atkins stated that G & W is making long-term investments.

Kevin Phillips explained to the group that his role is in industrial development. He works with Economic Development agencies, state agencies, real estate brokers, power plants, and all utilities. He tries to involve the railroad with any new projects coming into the area. Mr. Phillips advised that G & W is working on being more proactive. They are reaching out to people in the market like BCEDC and MEDC and providing them marketing tools. Mr. Phillips asked that G & W be brought into any projects early. He can help an early project by looking at the infrastructure. Part of his job is in rail design. He can help with track design for businesses. Mr. Phillips advised that if we have properties that we are trying to market, G & W can put it on their website and promote the property. He discussed the advantages of having an approved pre-designed rail plan for properties being marketed. He also discussed the possibility and advantages of locating a trans-load facility for industry that's locked into trucking.

Mr. Lipton expressed the importance of short line RR and invited Mr. Phillips and Mr. Atkins to meet with the group anytime.

HOW CAN BCEDC HELP LOCAL BUSINESSES?

BCEDC can help your business in such areas as:

- Land and building acquisitions
- Financial packaging
- Demographic and economic data
- Incentive packaging
- Workforce training
- Plant expansions
- Entrepreneurial and small business development

BCEDC Is Affiliated With:

- Southeast Arkansas Cornerstone Coalition
- Southeast Arkansas Regional Intermodal Authority
- Arkansas Heavy Equipment Training Program
- Southeast Arkansas Community Based Education Center
- Arkansas Small Business and Technology Dev. Ctr. @UAM
- Bradley County Chamber of Commerce

September 2015— Jobs Update		
Bradley Co. Employers	# Emp.	Openings
AR Superior Federal CU	13	0
Armstrong Flooring	247	18
Ashcraft Wood Products	21	3
Bradley Brand Furniture	5	3
Bradley County	68	0
Bradley Co. Medical Ctr.	262	27
Chapel Woods Health & Rehab	97	4
City of Hermitage	7	0
City of Warren	42	1
First Presbyterian Childcare Ctr	19	0*
First State Bank of Warren	31	0
Fulghum Fibers	9	0
Hermitage Schools	82	22
New Beginnings, CASA	17	2
Oasis Trading	37	0
OK Foods	19	0
Ouachita Hardwood	45	1*
Ozark Mountain Poultry	320	1
Potlatch	162	3
SE AR Community Action Corp.	84	0
SE AR Human Dev. Ctr.	269	18
Super Valu Foods	59	1**
The Mad Butcher	66	0***
Townsend Flooring	31	1*
UAMS/KIDS FIRST—Warren	19	1
Union Bank	8	0
Warren Bank & Trust	32	0
Warren School Dist.	287	3
TOTAL	2358	109

*Taking Applications **Applications on Thur. ***Applications on Mon., 1-4 pm

Jobs information @ bcedcar.com

BCEDC partners with local existing businesses to inform the Warren and Bradley County citizens of available job openings. BCEDC contacts the above businesses, monthly, to obtain their current available jobs and related information.

This information is published in the BCEDC Newsletter, in the Eagle Democrat, on Saline River Chronicle, and on bcedcar.com. During the month, after the information is published, if a company calls with new job openings or makes changes to the first reported information, the BCEDC website will list the corrected information.

If you are seeking employment, contact the listed businesses directly or visit their websites.

By providing this jobs information, BCEDC hopes to provide employment opportunities to our citizens. This service also aids the businesses by providing another avenue to locate qualified, dependable employees.

JOB OPENINGS AT:

Armstrong Flooring: Has 8-temp to hire positions available and 10-true temp long term assignments available. This is for various jobs on both shifts. Interested candidates should apply at ESA in Monticello. Permanent positions may be found at www.armstrong.com as they become available.

Ashcraft Wood Products: Has job openings for 3-dependable long-term employees. For additional information and to apply, contact Ashcraft Wood Products at 501 S. Martin, Warren. 870-226-6739

Bradley Co. Medical Center: Has employment opportunities for RN, LPN, Nursing Assistant, CNA and Housekeeping employees. These are posted on the BCMC website. For open positions, in all departments, and to apply go to — www.bradleycountymedicalcenter.com/jobs

Chapel Woods Health & Rehab: Has job openings for 2-nurses and 1-CNA. There is also an opening in Personnel. For additional information and to apply call 870-226-6766.

City of Warren: Has a job opening for 1-Police Officer. Contact the Warren Police Dept. for additional information. 870-226-3701

Hermitage Schools: Has job openings for 15-part-time certified teachers, 2-bilingual paraprofessionals, 1-part-time Taekwondo instructor, 1-part-time archery instructor, 1-part-time lunch cook, 1-bus driver, and 1-part-time administrative secretary. For additional information go to: www.hermitageschools.org click on Administration and then Job listings. To apply contact the Superintendent's office at 870-463-2246.

New Beginnings, CASA: Has job openings for 2-clinical workers. Call 870-226-9970 for additional information or to apply.

Ozark Mountain Poultry: Always looking for good production workers with 6-months poultry experience. Contact the Arkansas Workforce Center in Monticello, AR at 870-367-2476 for employment information.

Potlatch Corporation: Has openings for fully qualified electricians and an opening for a maintenance supervisor. For additional information and to apply go to www.potlatchcorp.com. EEO/AA / Veteran employer with competitive wages and benefits.

HOW CAN BCEDC HELP

BCEDC

110 N. Myrtle St.
Warren, AR 71671

Phone: 870-226-3760

Fax: 870-226-3770

websites:

www.bcedcar.com
arkansassiteselection.com

E-mail:

bradleycountyidc@sbcglobal.net

SE AR Human Development

Ctr.: Has job openings for; institutional services assistants and supervisors, certified teachers, RN, residential care assistants and residential care technicians. Openings of salaried positions are advertised in the Shoppers Guide. For information on all job openings and to apply please go to www.arstatejobs.com

The Mad Butcher: Applications taken on Mondays, from 1:00 to 4:00 pm at Mad Butcher.

UAM/KIDS FIRST—Warren: Has a job opening for an Early Childhood Developmental Specialist (position #50039658). Apply online at www.uams.edu/jobs

Warren School Dist.: Has job openings in K-12 for bus drivers and a food service worker. SEAC-BEC has a job opening for a Dean of Students. For details on job opening and to apply contact the Warren School Dist. at 870-226-6738 or online at www.edline.net/pages/warren_sd

To list your company's job listings, in the BCEDC Newsletter, please call 870-226-3760 or email us at bradleycountyidc@sbcglobal.net.

MEET AT MOLLY'S

EVERY MONDAY 7:00 am

This public forum meeting encourages the discussion of topics important to Bradley County residents.

All are invited to meet at Molly's Diner every Monday at 7:00 am